

Message Text

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UNCLAS MOSCOW 6699

E.O. 11652: N/A

TAGS: BEXP UR

SUBJECT: OIL/GAS PIPELINE SEMINAR/EXHIBIT, OCTOBER 6-10, 1975

USDOC FOR BEWT/TPD/UNKOVIC

REF: A)STATE 094627; B) MOSCOW 5921

1. STATE COMMITTEE FOR SCIENCE AND TECHNOLOGY REPRESENTATIVE ADVISED COMMERCIAL ATTACHE MAY 13 THAT STATE COMMITTEE WAS PREPARED, TOGETHER WITH MINISTRY FOR THE CONSTRUCTION OF OIL AND GAS ENTERPRISES, TO APPROVE HOLDING OF SEMINAR/EXHIBIT ON TECHNOLOGY AND EQUIPMENT FOR OIL AND GAS PIPELINES. ON BASIS CONSULTATIONS WITH MINISTRY, STATE COMMITTEE REPRESENTATIVE SAID THAT FOLLOWING COMPANIES WERE OF PARTICULAR INTEREST TO SOVIET SIDE (COMPANIES WERE INCLUDED IN LIST SUBMITTED BY BEWT/TPD):

- 1) WILLIAMS BROTHERS
- 2) MCDONALD DOUGLAS ASTRONAUTICS
- 3) P.M.C. BETA
- 4) P.A. INTERNATIONAL CORP.
- 5) CAMERON IRON WORKS
- 6) A.M.F. TUBOSCOPE
- 7) SUPER CONDUCTING TECHNOLOGY
- 8) ARMCO INC.
- 9) MID-CONTINENTAL PIPELINE SUPPLY
- 10) NAPKO GROUP CO.

2. COMMERCIAL OFFICE BELIEVES THAT IN RECRUITING FOR THIS

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EVENT WE SHOULD SEEK TO FOLLOW SOVIET DESIRES REGARDING

PARTICIPANTS TO GREATNEST EXTENT POSSIBLE. GIVEN HIGH POTENTIAL OF THIS PRODUCT AREA FOR U.S. SALES TO USSR, COMMERCIAL OFFICE WOULD BE PREPARED TO ACCOMMODATE UP TO TEN COMPANIES. THIS WOULD MEAN, INTER ALIA, THAT EVENT WOULD LAST FOR FULL WEEK. DATES WOULD THEN BE OCTOBER 6 THROUGH 10 RATHER THAN OCTOBER 7 THROUGH 9.

3. PRIOR TO DISCUSSION WITH STATE COMMITTEE REPRESENTATIVE, COMMERCIAL ATTACHE WAS CONTACTED BY CHIEF OF MAIN TECHNICAL ADMINISTRATION, MINISTRY OF THE OIL INDUSTRY, REGARDING THIS EVENT. MINISTRY OFFICIAL EXPRESSED INTEREST, BUT NOTED THAT HIS MINISTRY WAS MORE INVOLVED IN PRODUCTION SIDE AND LESS INTERESTED IN TRANSPORTATION OF CRUDE PETROLEUM AND NATURAL GAS. HE SUGGESTED THAT FOCUS BE CHANGED TO CONCENTRATE ON DRILLING, PRODUCTION, AND PRIMARY PROCESSING (DEHYDRATION) UNDER PERMAFROST CONDITIONS, DRAWING PARTICULARLY ON EXPERIENCE OF U.S. FIRMS ACTIVE IN NORTH SLOPE ALASKA DEVELOPMENT. COMMERCIAL ATTACHE POINTED OUT THAT IT WAS DIFFICULT TO CHANGE FOCUS AT THIS RELATIVELY LATE DATE AND SUGGESTED THAT SEPARATE EXHIBIT/SEMINAR BE ORGANIZED IN COMMERCIAL OFFICE COVERING PRODUCTION SIDE. MINISTRY OFFICIAL AGREED THAT SUCH AN ACTIVITY WOULD BE EXTREMELY USEFUL AND OF GREAT INTEREST TO SOVIET OFFICIALS. SIMILAR PROPOSAL WAS MADE BY STATE COMMITTEE FOR SCIENCE AND TECHNOLOGY REPRESENTATIVE DURING DISCUSSION REPORTED PARA 1 ABOVE.

4. COMMENT: ON BASIS EXPRESSIONS OF INTEREST BY MINISTRY OF THE OIL INDUSTRY AND STATE COMMITTEE, COMMERICAL OFFICE BELIEVES IT WOULD BE VERY USEFUL TO PLAN SEMINAR/ EXHIBIT COVERING AREA OF DRULLING, PRODUCTION, AND PRIMARY PROCESSING OF OIL AND GAS UNDER PERMAFROST CONDITIONS. THIS EVENT HAS BEEN INCLUDED IN TENTATIVE FY 1976 SCHEDULE TRANSMITTED SEPTTEL.
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